

# UDCA YARD SALE

## Tips & Tricks



**We are SO glad you are participating in our neighborhood sale. Follow a few steps, and your sale is more likely to be a success:**

- PRICE EVERYTHING LOW (you want it to go, so price it accordingly)
- CLEAN EVERY ITEM & ORGANIZE (dust & clutter scare people away)
- SELL THESE TOP ITEMS: furniture, old games, camping gear, artwork, costume jewelry, vintage items (dishes, records, etc)
- Be ready to negotiate, and don't get frustrated. See it as a sign that they want it, and meet them in the middle!
- Set prices and use pricing stickers, so there is no confusion over handwriting.
- Consider "bulk pricing" on things like books, cd's, dvd's, records, clothes, etc.
- Be friendly and remember, many of the shoppers are your neighbors, so don't let the deal get in the way of relationships!